

Northeast Ohio Public Energy Council



2008 Annual Report

Letter from the Chairman

NOPEC is pleased to present our 2008 annual report.

NOPEC's significant achievements and milestones in 2008 have helped firmly position us as a considerable force in the pricing of natural gas and electricity for residential and small business customers in northeast Ohio.

NOPEC generates countless benefits to the economy of northeast Ohio, many of which go unrecognized because I believe our mere presence quietly but significantly influences decisions — including rates — made by our competitors.

It is gratifying for NOPEC — and for the residents and businesses of northeast Ohio — when there are such strong indications that our competitors seek or establish rates that are lower than they might otherwise be if NOPEC did not exist.

In this report to the community, I invite you to examine the enclosed financial documents, which tell a story of a financially sound and well-run organization.

We don't answer to stockholders because we don't have any. My fellow board members and I are not paid. NOPEC has a knowledgeable but lean staff.

We are successfully continuing to pursue our mission: *Work hard to bring the lowest utility rates possible to northeast Ohio.*

While NOPEC continues to use its buy-it-in-bulk leverage to exert pressure on driving utility rates down in northeast Ohio, some of our best work in 2008 was done in Columbus.

Specifically, an important piece of legislation — Senate Bill 221 (SB221) — resulted in numerous adjustments in the state's utility laws that allow NOPEC to perform even better in the years ahead. We extend our thanks to those who helped NOPEC's efforts on this bill, which the governor signed into law in May. Some of the changes SB221 has brought include:

NOPEC customers will not be required to pay for a utility's standby generation service when NOPEC elects not to take such service.

The costly opt-out period was extended from two to three years.

NOPEC customers will only be responsible for a portion of any surcharge resulting from a phase-in of a standard service plan. In other words, if our members don't benefit from a surcharge, they shouldn't have to pay it.

These are just some of the highlights, as SB221 resulted in other good steps toward encouraging the use of governmental aggregations such as NOPEC — which, by the way, is the largest such aggregator in the nation.

While SB221 was a victory for NOPEC and utility customers throughout northeast Ohio, in 2008 we also started serious negotiations with electric suppliers to save money for hundreds of thousands of northeast Ohio businesses and residents. These negotiations resulted in a letter of intent with a national company to supply our communities with lower cost electricity in 2009 and the future.

NOPEC has already saved northeast Ohio tens of millions of dollars in lower utility rates. We look forward to continuing to serve as our region's utility watchdog. Our savings are significant. Our mission is meaningful. And our future is bright.

Sincerely,

Josef My formin

Joseph Migliorini, Chairman of NOPEC Board of Directors

Financials

| | Jan - Dec 08 | Jan - Dec 07 |
|-------------------------------|--------------|--------------|
| REVENUES | | |
| Interest Income | 296,083 | 508,926 |
| Management Fees- Electric | 1,097,271 | 600,000 |
| Management Fees- Natural Gas | 2,489,670 | 1,442,548 |
| Other Fees | (604) | |
| Total Revenues | 3,882,419 | 2,551,474 |
| EXPENSE | | |
| Advertising | 1,000 | 2,933 |
| Aggregation Services | | 50 |
| Communication Services | 24,000 | |
| Community training | 12,605 | |
| Computer Support | 2,739 | 3,261 |
| Consulting, Gas & Electric | 37,090 | 20,236 |
| Contract Labor | 1,642 | 5,301 |
| CRES Development Fund | 152,504 | 75,391 |
| Depreciation Expense | 5,569 | 1,366 |
| Energy Conserv. Grant | | 215,018 |
| Fringe benefits/payroll tax | 41,355 | 24,352 |
| Furnishings, new office | 14,961 | |
| Insurance | 3,757 | 3,487 |
| Legal | 382,619 | 190,167 |
| Media - Web site exp | 500 | 1,580 |
| Meetings | 10,606 | 7,976 |
| Membership, assoc. & training | 3,608 | 2,675 |
| Office Supplies | 13,047 | 9,087 |
| Postage and Delivery | 480 | 478 |
| Professional Fees | 40,500 | 50,717 |
| Rent/Maint/RE Tax | 2,000 | 6,000 |
| Staff salaries | 189,645 | 119,310 |
| Telephone | 18,922 | 4,170 |
| Travel | 10,367 | 10,403 |
| Utilities | 3,702 | 2,709 |
| Total Expenses | 973,217 | 756,665 |
| | 2,909,202 | 1,794,809 |
| OTHER INCOME/EXPENSE | | |
| Other Expense | | |
| Electric Program discount | 1,821,560 | |
| Total Other Expense | 1,821,560 | |

(1,821,560)

1,087,642

1,794,809

Net Other (Expense)

Revenues in excess of Expenses

| | Dec 31, 08 | Dec 31, 07 |
|---------------------------------|------------|------------|
| ASSETS | | |
| Current Assets | | |
| Checking/Savings | | |
| Dollar Bank cking | 235,997 | 18,785 |
| Dollar Bank | 0 | 1,098 |
| Total Checking/Savings | 235,997 | 19,883 |
| Accounts Receivable | | |
| Accounts Receivable | 884,026 | 195,363 |
| Total Accounts Receivable | 884,026 | 195,363 |
| Other Current Assets | | |
| Accts Receivable | 1,300 | 0 |
| Investment-Star Ohio | 11,287,804 | 11,281,721 |
| Total Other Current Assets | 11,289,104 | 11,281,721 |
| Total Current Assets | 12,409,127 | 11,496,967 |
| Fixed Assets | | |
| Building | 236,229 | 10,000 |
| Building, Accum. Depr. | (2,362) | 0 |
| Equipment | 26,010 | 6,061 |
| Equipment, Accum. Depr. | (4,573) | (1,366) |
| Total Fixed Assets | 255,304 | 14,695 |
| Total Assets | 12,664,431 | 11,511,662 |
| LIABILITIES & EQUITY | | |
| Liabilities | | |
| Current Liabilities | | |
| Accounts Payable | 102,795 | 39,980 |
| Total Accounts Payable | 102,795 | 39,980 |
| Other Current Liabilities | | |
| Accrued liabilities | 28,170 | 28,170 |
| Payroll withholdings | 2,312 | 0 |
| Total Other Current Liabilities | 30,482 | 28,170 |
| Total Current Liabilities | 133,277 | 68,150 |
| Total Liabilities | 133,277 | 68,150 |
| Equity | | |
| Net Assets | 12,531,154 | 11,443,512 |
| Total Equity | 12,531,154 | 11,443,512 |
| Total Liabilities & Equity | 12,664,431 | 11,511,662 |

About NOPEC

Since it was formed in 2000, NOPEC has saved northeast Ohio residents and businesses tens of millions of dollars in lower utility rates.

NOPEC represents 126 communities in nine northeast Ohio counties. Our board of directors is composed of one representative from each of those counties.

Our member communities are in the following nine counties: Ashtabula, Cuyahoga, Geauga, Lake, Lorain, Medina, Portage, Summit and Trumbull.

NOPEC is the largest public energy aggregation in the country. We are a non-profit, pro-consumer lobbying force that has worked hard — and will continue to work hard — to bring lower electricity and natural gas prices to northeast Ohio. Our lean but knowledgeable staff closely monitors the volatile and evolving energy industry on behalf of our northeast Ohio customers.

Board of Directors



Mr. Joseph Migliorini, Chairman Summit County



Commissioner William Young, Vice-Chairman Geauga County



City Manager Jack Haney Newton Falls (Trumbull County)



Commissioner Charles Keiper II Portage County



Mayor Tony Krasienko City of Lorain (Lorain County)



Ronald McVoy Ashtabula County



Mayor Thomas O'Grady North Olmsted (Cuyahoga County) Lake County



Commissioner Daniel Troy



City Manager Robert Zienkowski City of Brunswick (Medina County)



Leigh Herington **Executive Director, NOPEC**

Electric Communities

| AshtabulaConneautGenevaGeneva-on-the-LakeJeffersonNorth KingsvilleOrwell VillageRoaming ShoresRock CreekAshtabula Cty Twps.*Andover TwpAshtabula TwpAustinburg TwpCherry Valley TwpColebrook TwpDenmark TwpDorset TwpGeneva TwpHarpersfield TwpHartsgrove TwpJefferson TwpKingsville TwpLenox TwpMonroe TwpMorgan TwpNew Lyme TwpOrwell TwpPierpont TwpPlymouth TwpRichmond Twp | |
|---|--|
| Austinburg Twp Cherry Valley Twp Colebrook Twp Denmark Twp Dorset Twp Geneva Twp Harpersfield Twp Hartsgrove Twp Jefferson Twp Kingsville Twp Lenox Twp Monroe Twp | |
| Harpersfield Twp Hartsgrove Twp Jefferson Twp Kingsville Twp Lenox Twp Monroe Twp | |
| | |
| Morran Twn New Jyme Twn Orwell Twn Diarnant Twn Diarnauth Twn Diarnauth Twn Diarnauth Twn | |
| логдан түр террик түр түрнөй түр Кисиниони түр | |
| Rome Twp Saybrook Twp Sheffield Twp Trumbull Twp Wayne Twp Williamsfield Twp | |
| Windsor Twp | |
| CUYAHOGA COUNTY | |
| Beachwood Bedford Bedford Heights Bentleyville Berea Bratenahl | |
| Brecksville Broadview Heights Brook Park Brooklyn Brooklyn Heights Chagrin Falls | |
| Cuyahoga Heights East Cleveland Fairview Park Garfield Heights Glenwillow Highland Heights | |
| Hunting Valley Independence Lakewood Linndale Lyndhurst Maple Heights | |
| Mayfield Village Middleburg Heights Moreland Hills Newburgh Heights North Olmsted North Randall | |
| North Royalton Oakwood Olmsted Twp Olmsted Falls Orange Parma Heights | |
| Pepper Pike Rocky River Shaker Heights Solon South Euclid Strongsville | |
| University Heights Valley View Walton Hills Warrensville Heights | |
| GEAUGA COUNTY | |
| Auburn Twp Bainbridge Twp Burton Chardon Chardon Twp Chester Twp | |
| Claridon Twp Hambden Twp Huntsburg Twp Middlefield (Village) Middlefield Twp Montville Twp | |
| Munson Twp Newbury Twp Parkman Twp Russell Twp South Russell Thompson Twp | |
| LAKE COUNTY | |
| Eastlake Fairport Harbor Grand River Kirtland Kirtland Hills Lakeline | |
| Madison Mentor Mentor-on-the-Lake Timberlake Waite Hill Wickliffe | |
| Willoughby Willoughby Hills Willowick Lake County Twps* Concord Twp Leroy Twp | |
| Madison Twp Painesville Twp Perry Twp | |
| LORAIN COUNTY | |
| Amherst Twp Avon Avon Lake Elyria Lorain South Amherst | |
| Sheffield Lake Sheffield Village North Ridgeville | |
| MEDINA COUNTY | |
| Brunswick | |
| PORTAGE COUNTY | |
| Hiram Village Kent Portage County Twps.* Atwater Twp Brimfield Twp Charlestown Twp | |
| Deerfield Twp Edinburg Twp Franklin Twp Freedom Twp Hiram Twp Mantua Twp | |
| Nelson Twp Palymra Twp Paris Twp Randolph Twp Ravenna Twp Rootstown Twp | |
| Shalersville Twp Suffield Twp Windham Twp | |
| SUMMIT COUNTY | |
| Clinton Lakemore Macedonia Northfield Peninsula Reminderville | |
| | |
| Twinsburg | |
| Twinsburg TRUMBULL COUNTY | |

Gas Communities

| ASHTABULA COUNT | ΓΥ | | | |
|--------------------------|-----------------------|----------------------------|-----------------------------|-------------------------|
| Ashtabula (City) | Ashtabula Township | Conneaut | Geneva (Village) | Geneva-on-the-Lake |
| Jefferson Village | North Kingsville | Harpersfield Township | Kingsville Township | Saybrook Township |
| CUYAHOGA COUNT | Y | | | |
| Bedford | Bedford Heights | Bentleyville | Berea | Bratenahl |
| Brecksville | Brook Park | Brooklyn | Brooklyn Heights | Chagrin Falls (City) |
| Cleveland | Cuyahoga Heights | Fairview Park | Garfield Heights | Glenwillow |
| Highland Heights | Hunting Valley | Independence | Lakewood | Lyndhurst |
| Maple Heights | Middleburg Heights | Moreland Hills | Newburgh Heights | North Olmsted |
| North Randall | North Royalton | Oakwood | Olmsted Falls | Olmsted Township |
| Orange | Parma Heights | Pepper Pike | Rocky River | Solon |
| South Euclid | Strongsville | University Heights | Valley View | Walton Hills |
| GEAUGA COUNTY | | | | |
| South Russell | Auburn Township | Bainbridge Township | Burton Township | Chester Township |
| Claridon Township | Hambden Township | Newbury Township | Munson Township | Russell Township |
| Troy Township | | | | |
| LAKE COUNTY | | | | |
| Eastlake | Fairport Harbor | Grand River | Kirtland | Kirtland Hills |
| Mentor | Mentor-on-the-Lake | Norty Perry Village | Timberlake | Waite Hill |
| Wickliffe | Willoughby | Willoughby Hills | Willowick | Concord Township |
| Leroy Township | Painesville Township | Perry Township | | |
| LORAIN COUNTY | | | | |
| Avon | Elyria | Lorain | North Ridgeville | Sheffield Lake |
| Sheffield Village | South Amherst | | | |
| MEDINA COUNTY | | | | |
| Brunswick | | | | |
| PORTAGE COUNTY | | | | |
| Brady Lake | Garrettsville (City) | Hiram Village | Kent | Sugar Bush Knolls |
| Portage County Townships | Atwater Township | Brimfield Township | Charlestown Township | Deerfield Township |
| Edinburg Township | Franklin Township | Freedom Township | Hiram Township | Mantua Township |
| Nelson Township | Palymra Township | Paris Township | Randolph Township | Ravenna Township |
| Rootstown Township | Shalersville Township | Suffield Township | Windham Township | |
| SUMMIT COUNTY | | | | |
| Clinton | Macedonia | Northfield | Reminderville | Sagamore Hills Township |
| Springfield Township | | | | |
| | | | | |
| TRUMBULL COUNT | Υ | | | |

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Northeast Ohio Public Energy Council

31320 Solon Road, Suite 20
Solon, OH 44139
Gas customer service: 1-888-848-7914
Electric customer service: 1-800-292-9284